



Dean, College of Business
Stony Brook University
Stony Brook, New York

THE SEARCH

Stony Brook University (Stony Brook), a flagship campus of the State University of New York (SUNY) system, seeks an accomplished, entrepreneurial, and collaborative leader to serve as the next Dean of the College of Business (the College). This is an exceptional opportunity to join one of the nation's top public research universities during a period of significant growth and distinction and to lead a rapidly evolving business school poised to elevate its reputation and impact.

Situated on the North Shore of Long Island, just 60 miles from New York City, Stony Brook is one of the nation's top-ranked public research universities (#26 nationally by U.S. News and World Report and #1 in New York) and is widely recognized as a national leader in social mobility, reflecting its deep commitment to access, opportunity, and student success. Founded in 1957, Stony Brook is classified as a Research 1 (R1) institution and is a member of the Association of American Universities (AAU), enrolling more than 27,000 undergraduate, graduate, and professional students. Under the leadership of President Andrea Goldsmith and Provost Carl W. Lejuez, the university is advancing a bold strategic vision focused on accelerating excellence, building institutional strength, and catalyzing impact across education, research, and public service.

The College of Business plays a critical role in advancing the university's mission, combining academic excellence with a strategic emphasis on analytics, artificial intelligence, and experiential learning. Established in 2004, the College has rapidly built a strong foundation and achieved significant success, characterized by a highly collegial and collaborative culture, a shared sense of purpose, and a growing reputation as a dynamic and ambitious academic community. In recent years, it has experienced sustained growth across enrollment, academic programs, and faculty, even as many peer institutions face headwinds.

The College of Business is uniquely positioned to deepen interdisciplinary collaboration across Stony Brook in areas such as healthcare, climate and sustainability, engineering, and applied sciences—creating pathways for high-impact programs and research that will distinguish its academic offerings on a national and global stage. This momentum, coupled with a university culture that encourages innovation, agility, and entrepreneurial thinking, offers the next Dean a rare opportunity to shape and elevate a modern, forward-looking college at the intersection of business, technology, and societal impact.

Building on the College's existing strengths and Stony Brook's broader momentum, the next Dean will provide bold, inclusive leadership at a pivotal moment in the university's history. Reporting to the Executive Vice President and Provost, the Dean will articulate and advance a compelling vision aligned with Stony Brook's strategic priorities; strengthen the College's academic programs, research enterprise, and national profile; and foster a culture that values faculty governance, collaboration, and professional growth. As a visible campus leader and external ambassador, the Dean will expand interdisciplinary partnerships, deepen alumni and industry engagement, and leverage the College's proximity to New York City to engage one of the world's leading business ecosystems, while advancing fundraising and revenue strategies and positioning the College for long-term excellence, impact, and sustainability.

Stony Brook has retained Isaacson, Miller, a national executive search firm, to assist in this important search. Confidential inquiries, nominations, and applications may be directed to the search firm as indicated at the end of this document.

STONY BROOK UNIVERSITY

Established in 1957 as a college for the preparation of secondary school teachers of mathematics and science, Stony Brook is now recognized as one of the nation's important centers of learning and scholarship. The university is dedicated to carrying out the mandate given by the State Board of Regents in 1960 to become a university that would "stand with the finest in the country." Stony Brook's [mission](#) is to advance student learning by offering high-quality, [academically rigorous programs](#) of instruction; support an outstanding faculty in their teaching and scholarship; and address local, regional, and state needs and goals while [providing public service](#) to the citizens of New York State. Stony Brook University also leads the New York Climate Exchange on Governors Island as its anchor academic institution and is a long-standing partner with [Brookhaven National Laboratory](#), one of the nation's top research facilities.

The university's 1,452-acre campus (the largest in the SUNY system) encompasses [12 schools and colleges](#), a wide array of [centers and institutes](#), [Stony Brook Medicine](#) (which includes the Stony Brook University Hospital and Health Sciences Center), and an 8,300-seat stadium and sports complex. Additional locations include Stony Brook's Southampton campus on Long Island's East End, healthcare sites throughout Suffolk County, and a presence in Manhattan, as well as sites across the globe. In fall 2025, Stony Brook enrolled 18,615 undergraduate students and 8,584 graduate and professional students, including 3,991 international students from over 150 countries.

Stony Brook University is also proud of its international reach, exemplified by its Korea campus, known as [SUNY Korea](#). This campus was established in 2012 and is the first American university campus in the country. Located in Incheon, SUNY Korea is a partnership among Stony Brook University, the SUNY system, the Fashion Institute of Technology, and the South Korean government, and it offers Stony Brook undergraduate and graduate programs taught entirely in English. Academic offerings include fields such as business, computer science, engineering, and applied mathematics, with several programs holding ABET accreditation, allowing students to earn a Stony Brook degree while studying in South Korea.

In fall 2024, Stony Brook aimed to further its AI research and application through the [AI Innovation Institute](#). This institute serves as the focal point for artificial intelligence research, education, and collaboration across the campus and the broader SUNY system. The Institute brings together faculty from across campus to advance AI-driven discovery while addressing the societal, ethical, and policy implications of artificial intelligence. Through interdisciplinary research initiatives, seed grant programs, events, and partnerships with government and industry, the Institute is helping to scale a robust AI innovation ecosystem at Stony Brook and across New York State.

Leadership

Dr. Andrea Goldsmith began her tenure as the seventh president of Stony Brook University in August 2025. In this role, she oversees Stony Brook Medicine, Long Island's premier academic healthcare system; co-chairs Brookhaven Science Associates, which manages Brookhaven National Laboratory for the U.S. Department of Energy; and chairs the board of the New York Climate Exchange. President Goldsmith is a distinguished researcher, educator, and entrepreneur with extensive experience in academia and industry. Early in her tenure at Stony Brook, she launched the Fast Impact Fund, providing substantial seed funding for cross-disciplinary projects designed to deliver measurable results within months, reinforcing a culture of agility and action. She has also prioritized strengthening Stony Brook's research and innovation network—particularly in AI, engineering, environmental, technology, and quantum research—while advancing external partnerships such as a Google-funded AI Academy to support workforce development and regional economic growth.

Dr. Carl Lejuez serves as Executive Vice President and Provost of Stony Brook University, a role he has held since July 1, 2022. As the university's chief academic officer, he provides oversight for all academic units, enrollment management, and student success initiatives. Under his leadership, the Provost's Office has focused on strengthening academic quality, sustaining sound budgetary practices, and enhancing coordination across research, teaching, and interdisciplinary programs. Working closely with senior leadership and Stony Brook Medicine, he has supported closer integration between academic programs and the university's research and health sciences missions. His tenure has also been marked by a strong focus on student success, faculty support, shared governance, and an inclusive academic culture.

A Shared Vision: Stony Brook 2035

Throughout the 2025-26 academic year, President Goldsmith led a collaborative effort to define Stony Brook's bold vision for the next decade, culminating in the announcement of ASPIRE 2035, which she launched at her inauguration address this past spring. This plan offers a compelling vision and an actionable implementation plan that will push the university's boundaries of excellence and amplify its impact across all dimensions of education, research, clinical care, and service.

THE COLLEGE OF BUSINESS

Originally established in the mid-1970s as the Harriman School of Urban and Policy Sciences, business education at Stony Brook evolved into a school of management and policy within the College of Engineering and Applied Sciences before becoming a stand-alone College of Business in 2004. Since then, the College has built a strong foundation, developed a growing research profile, and achieved AACSB accreditation in 2021. Over the past four years, enrollment has grown steadily from approximately 1,780 students in Fall 2021 to 2,340 in Fall 2025, driven by increases across both undergraduate and graduate programs.

Today, the College of Business at Stony Brook is defined by a distinguished community of 47 full-time faculty who serve as both world-class researchers and dedicated educators across a diverse range of disciplines, including Accounting, Finance, Marketing, Operations & Decision Analytics, Organizational Behavior, and Strategy & Entrepreneurship. The College is supported by a highly skilled and committed team of 13 administrative and professional staff who play a vital role in advancing its academic, operational, and strategic priorities.

The College of Business is home to a range of [interdisciplinary centers and labs](#) that support faculty research, experiential learning, and engagement with emerging business challenges, including areas such as blockchain technology, entrepreneurial finance, performance measurement, leadership, and innovation. These centers and labs provide applied research opportunities for students and faculty while strengthening the College's connections to industry and the broader community.

The College of Business is guided by its 2025–2029 strategic plan, [Growth with Reputation](#), which advances educational excellence, fosters cutting-edge research, and strengthens community engagement while reflecting the College's commitment to preparing future leaders who are creative, ethical, and equipped to navigate an ever-changing global business environment. Aligned with the university's broader priorities, the plan emphasizes innovation, inclusivity, and real-world impact.

The College of Business is supported by the [Dean's Advisory Board](#), an eight-member group of senior business and civic leaders that advises the Dean on strategy while helping to advance the College's priorities and external visibility. The board supports the College by promoting awareness, strengthening industry partnerships, and providing guidance on education, research, and engagement with the regional and broader business community.

Academic Programs

The College of Business offers a practical, technology-focused education that blends rigorous theory with hands-on experience. At the undergraduate level, students pursue a Bachelor of Science in Business Management, which provides a strong foundation across core business disciplines, with opportunities to specialize in areas such as Accounting, AI for Business Innovation, Finance, Marketing, and Operations

Management. In 2026, the College will expand its undergraduate portfolio with the launch of a Bachelor of Science in Accounting.

At the graduate level, the College offers a flexible and evolving suite of MBA and specialized master's programs designed to meet the needs of both early-career and working professionals. The MBA is available in hybrid and fully online formats. Both the Hybrid and Online MBA programs have gained national recognition, rising significantly in the U.S. News & World Report rankings in recent years. Specialized master's programs—including the MS in Accounting and Analytics, MS in Business Analytics & Intelligence, MS in Finance, and MS in Technology Management—provide focused, industry-aligned training, many in accelerated formats. Additional offerings include an MBA Fast Track pathway, accessible to students across the university, and graduate certificates designed for professionals seeking targeted expertise.

Complementing its degree programs, the College offers a range of minors—including Finance, Real Estate and Insurance, and Communications and Innovation—that extend access to business education across disciplines, particularly for students in STEM and other fields.

Finances and Fundraising

The College of Business at Stony Brook University is positioned for growth as it transitions to the university's New Economic Framework (NEF) in FY27, an incentive-based budget model that will provide academic units with greater control over revenue and spending. The College currently manages \$12.4 million under an incremental budget model, but is projected to generate \$29 million in total operating revenue under the NEF. With stronger revenue alignment, growing enrollment, and a positive financial margin, the College is well-positioned to maintain core operations, expand academic programs, invest in research and experiential learning, and support long-term strategic priorities. Fundraising for the College of Business has grown steadily in recent years, culminating in the largest gift in the College's history, secured this year.

ROLE OF THE DEAN

The Dean of the College of Business is the chief academic and administrative officer, reporting directly to the Executive Vice President and Provost and serving on the university's senior leadership team. The Dean has direct responsibility for academic programs, research and faculty development, curriculum and accreditation, student services, finance and administration, direction of the Dean's Advisory Board, and leadership of the College's philanthropic efforts. Direct reports to the Dean include the Associate Dean for Programs, the Associate Dean for Research, the Senior Assistant Dean for Curriculum, Accreditation, and Student Services, the Senior Assistant Dean for Finance and Administration, the Director of Development, the Area Heads for Accounting, Marketing, Finance, Operations & Decision Analytics, and Organizational Behavior, Strategy, & Entrepreneurship, and an Executive Assistant.

KEY OPPORTUNITIES AND CHALLENGES

Lead the College of Business in developing a compelling and strategic vision while continuing to build on its distinctive brand and identity.

At a time of rapid change in higher education and business education, the Dean of the College of Business will articulate a clear and forward-looking vision that builds on the College's momentum and significant enrollment growth in recent years. Working closely with faculty, staff, students, alumni, and external partners, the Dean will position the College for continued distinction by strengthening its identity, advancing strategic priorities, and reinforcing its reputation for academic excellence and innovation. The Dean will foster a cohesive and engaged community while guiding the College confidently into its next phase of growth, aligned with the broader mission and strategic direction of Stony Brook.

Advance a culture of research excellence and recruit and retain high-achieving faculty.

The College of Business has built a strong foundation of scholarly achievement, with faculty who are nationally and internationally recognized. The Dean will champion continued investment in faculty success, supporting research productivity and interdisciplinary research collaboration across departments. As the College continues to experience enrollment growth, the next Dean will have the opportunity to expand the faculty through strategic hiring at both the junior and senior levels. This growth will be essential to strengthening research capacity, supporting teaching needs, and aligning the College's rising research expectations with appropriate infrastructure and resources.

The Dean will be an effective recruiter of diverse, high-achieving faculty who advance key areas of distinction for the College. The Dean will also prioritize the retention and development of outstanding faculty by investing in mentorship, research support, and clear, consistent pathways for tenure, promotion, and professional growth.

Raise the College's profile and reputation and proactively engage in external fundraising, business partnerships, and alumni engagement.

Stony Brook University enjoys an ever-growing national and international reputation, supported by consistently high rankings and recognition for innovation, social mobility, and academic excellence. At this moment of institutional ascent, the next Dean must promote the qualities that distinguish the College from the competition and develop and strengthen its own national reputation as a leader in business education. The Dean will leverage the College's location on Long Island and its proximity to New York City to elevate its profile by promoting its academic programs, amplifying the impact of faculty research, and showcasing the ambition and achievements of its students.

The Dean will play a central role in advancing the College's philanthropic and external engagement efforts, working closely with the College's development staff and the university's central advancement office to

strengthen relationships with existing donors, engage and activate alumni, and cultivate new supporters. As a relatively young college, the next Dean will bring creativity to donor engagement and a strong commitment to elevating the College's visibility among business leaders across the state and beyond. Serving as the College's chief ambassador, the Dean will maintain an active presence on Long Island, extend the College's reach into New York City, and engage the broader business community—effectively telling the story of the College and articulating the distinct value of a Stony Brook business education.

Foster interdisciplinary partnerships with other schools and colleges across Stony Brook.

A notable strength of Stony Brook is its collaborative culture and deep commitment to interdisciplinary partnerships across campus. As a leading STEM-oriented research university, Stony Brook offers a rich environment for cross-disciplinary engagement, particularly at the intersections of business with artificial intelligence and analytics, engineering and applied sciences, healthcare, and climate and sustainability. With a business model that promotes and supports cross-campus activity, the next Dean will join a highly engaged group of academic leaders and work collaboratively to pursue opportunities for mutual benefit and innovation. The Dean will strengthen partnerships that cut across traditional academic boundaries, including the development of new interdisciplinary degree programs and certificates, and the cultivation of entrepreneurship and experiential learning opportunities—such as collaborations with the AI Innovation Institute, the New York Climate Exchange, the University Honors Programs, and the university's medical and engineering programs.

Champion the College's values and commitment to shared governance.

The College of Business is a close-knit, talent-rich academic community, and the Dean will nurture a vibrant, supportive culture that enables faculty and staff to thrive and advance the College's mission. The Dean will demonstrate a genuine appreciation for shared governance and lead a culture of active faculty engagement, while fostering a workplace that values staff development and recognizes them as indispensable contributors to the College's success. As an accessible and visible leader, the Dean will be an enthusiastic and vocal advocate for faculty and staff—celebrating their achievements across campus and beyond—and will promote a healthy, inclusive, and collaborative work environment.

Continue advancing innovative, forward-looking academic programs aligned with shifts in the business education marketplace.

Drawing on the College's strengths in teaching and program delivery, the next Dean will work closely with faculty to ensure that undergraduate and graduate curricula remain responsive to the evolving demands of the global business environment. Building on ongoing and future program assessments, the Dean will advance new and existing offerings that align with industry trends, technological innovation, and the needs of learners at every stage of their academic and professional careers, leaning particularly into the growth of FinTech, AI, analytics, and other technology-enabled business disciplines.

With a strategic focus on experiential learning, international engagement, and revenue-generating graduate and professional programs, the Dean will identify and capitalize on areas for thoughtful expansion, including accelerated pathways, certificates, and other flexible program models (including online) that are responsive to market demand. At the same time, the Dean will strengthen the College's core academic offerings, collaborating across departments and centers to ensure graduates are well prepared to lead effectively in a dynamic, fast-paced business landscape.

Enhance the College of Business's operational and financial strength through revenue growth strategies.

Amid the increasingly complex financial, technological, and global pressures shaping higher education, the Dean of the Stony Brook College of Business must demonstrate strong financial stewardship and resource management while positioning the College for continued growth and long-term sustainability. Working closely with their leadership team, the Dean will exercise sound financial judgment and an entrepreneurial mindset to identify and advance revenue-generating opportunities, leveraging donor engagement, corporate collaboration, and advisory board partnerships to support both current initiatives and future strategic goals. Equally critical, the Dean will also provide leadership and vision regarding student success and retention efforts.

QUALIFICATIONS AND CHARACTERISTICS

The successful candidate will possess many of the following qualifications and characteristics:

- An academic record of success that would support an appointment to the rank of full professor with tenure at Stony Brook University;
- A demonstrated commitment to recruiting and retaining a talented and diverse faculty and staff, and to supporting their academic and professional aspirations;
- Strong financial management skills, including the ability to manage finances, communicate the relationships between academic priorities and budgeting, and transparently align strategic initiatives with long-term budget planning and university priorities;
- Experience developing new revenue streams, including through fundraising, solicitation of grants and contracts, and alumni and corporate outreach;
- Experience with undergraduate student education with a focus on academic quality, experiential learning, community engagement, technology, and global perspectives;
- Experience with graduate programs, working with high-achieving professional graduate students, and understanding various teaching modalities;
- A deep understanding of and experience with the AACSB accreditation process;
- Respect for individuality and a commitment to promoting inclusion and belonging as an important component of academic excellence;
- An energetic, entrepreneurial, and collaborative leadership style that inspires students, staff, and faculty, and builds pride in and commitment to the College of Business and the university;

- A passionate and effective external advocate, capable of elevating brand awareness and distinguishing the College and Stony Brook University in a highly competitive market;
- A compassionate, inspiring leader who possesses emotional intelligence and can foster an environment that values respect, collegiality, and open communication.

LOCATION

Situated just east of New York City, Long Island's nearly 8 million residents enjoy a dynamic region that blends coastal beauty with suburban convenience and urban access. The island is home to vibrant downtown areas, charming villages, and waterfront communities, offering a wide range of shopping, dining, entertainment, and nightlife. Long Island is known for its cultural and recreational attractions, including world-renowned destinations such as the Hamptons, Fire Island, and Jones Beach, as well as museums, theaters, and vineyards. Residents enjoy abundant outdoor opportunities, from boating and fishing to biking trails and nature preserves. The region also offers strong K–12 school districts, nationally recognized universities, and major healthcare and research institutions. With its mix of career opportunities, cultural richness, and exceptional quality of life, Long Island is an attractive place to live, work, and thrive.

APPLICATIONS, INQUIRIES, AND NOMINATIONS

Screening of complete applications will begin immediately and continue until the completion of the search process. Inquiries, nominations, and resumes with cover letters should be sent to the Isaacson, Miller website: <https://www.imsearch.com/open-searches/stony-brook-university-college-business/dean>

Micah Pierce, Kristen Andersen, Marlyn Desire
Isaacson, Miller

Stony Brook University is committed to excellence in diversity and the creation of an inclusive learning and working environment. All qualified applicants will receive consideration for employment without regard to race, color, national origin, religion, sex, pregnancy, familial status, sexual orientation, gender identity or expression, age, disability, genetic information, veteran status and all other protected classes under federal or state laws.

This document has been prepared based on the information provided by Stony Brook University. The material presented in this leadership profile should be relied on for informational purposes only. While every effort has been made to ensure the accuracy of this information, the original source documents and information provided by Stony Brook University would supersede any conflicting information in this document.